



# PREPARING YOUR HOME

*for showing*

*From a buyers perspective, the condition of a home reflects how the owner has taken care of it. Making the investment of time and resources to prepare your home for showing can pay off... literally!*

## YARD AND EXTERIOR OF YOUR HOME

*This is the buyer's first impression of the home.*

- Keep your lawn well trimmed. Flowers and landscaping can make a big difference.
- Avoid all clutter throughout. Put away all equipment and toys.
- Arrange outdoor furniture neatly.
- Walk your fence. Repair broken areas and paint or stain spots that are discolored.
- Check siding, window sashes, trim and shutters. Clean and paint if needed.
- Pressure wash the exterior.
- Wash driveways and sidewalks.
- Clean debris from roof and gutters and make repairs where needed.
- Replace all broken windows and screens.
- Keep garage clean and neat. Close garage door.
- Clean or paint front door. Make sure that the doorbell works.

## INTERIOR OF YOUR HOME

*Think clean and spacious. The less distractions from the beauty of the home, the better.*

- Arrange furniture so the rooms appear spacious. Discard unused items and clutter.
- No matter what the season, do some spring cleaning. Periodically open windows to freshen the air in your home.
- If needed, touch up with a fresh coat of paint.
- Clean windows and mirrors so they sparkle.
- Check closets. Arrange them neatly and pack up what you don't need.
- Keep kitchen countertops clean and clear. Remove unused items and clutter.
- Clean all kitchen appliances.
- Clean bathrooms and fixtures. If needed, replace caulking.
- Go through the attic and arrange belongings so it looks spacious. This may be a great time for a garage sale or donation to a non-profit.
- Clean hardwood floors and carpets, especially if you have pet odors.
- Get out your old tool kit. Tighten doorknobs, drawer pulls and anything else that is loose.
- Fix leaky faucets.
- Replace light bulbs.
- Open drapes and blinds to brighten your home.
- If possible, leave home during showings. Prospective buyers need the freedom to express themselves and may feel restricted with the owner present.

