



PREPARING YOUR HOME

for showing

From a buyers perspective, the condition of a home reflects how the owner has taken care of it. Making the investment of time and resources to prepare your home for showing can pay off... literally!

YARD AND EXTERIOR OF YOUR HOME

This is the buyer's first impression of the home.

- Keep your lawn well trimmed. Flowers and landscaping can make a big difference.
- Avoid all clutter throughout. Put away all equipment and toys.
- Arrange outdoor furniture neatly.
- Walk your fence. Repair broken areas and paint or stain spots that are discolored.
- Check siding, window sashes, trim and shutters. Clean and paint if needed.
- Pressure wash the exterior.
- Wash driveways and sidewalks.
- Clean debris from roof and gutters and make repairs where needed.
- Replace all broken windows and screens.
- Keep garage clean and neat. Close garage door.
- Clean or paint front door. Make sure that the doorbell works.

INTERIOR OF YOUR HOME

Think clean and spacious. The less distractions from the beauty of the home, the better.

- Arrange furniture so the rooms appear spacious. Discard unused items and clutter.
- No matter what the season, do some spring cleaning. Periodically open windows to freshen the air in your home.
- If needed, touch up with a fresh coat of paint.
- Clean windows and mirrors so they sparkle.
- Check closets. Arrange them neatly and pack up what you don't need.
- Keep kitchen countertops clean and clear. Remove unused items and clutter.
- Clean all kitchen appliances.
- Clean bathrooms and fixtures. If needed, replace caulking.
- Go through the attic and arrange belongings so it looks spacious. This may be a great time for a garage sale or donation to a non-profit.
- Clean hardwood floors and carpets, especially if you have pet odors.
- Get out your old tool kit. Tighten doorknobs, drawer pulls and anything else that is loose.
- Fix leaky faucets.
- Replace light bulbs.
- Open drapes and blinds to brighten your home.
- If possible, leave home during showings. Prospective buyers need the freedom to express themselves and may feel restricted with the owner present.

